

Cost Reduction Services

Now more than ever before, companies are looking for ways to increase or preserve profitability by reducing their costs. Most companies have a core competence in managing their direct costs because they are closely tied to their business and affect gross margin, product or service quality, but indirect costs are often neglected. Management usually has limited time to address non-strategic costs, and in many cases employees with limited purchasing experience are making buying decisions that cost the company millions of dollars.

We help clients reduce costs by acting as a temporary extension of their purchasing or procurement departments, bringing deep expertise in a wide range of cost categories including:

Insurance	Telecommunications
Freight	Uniforms
Office Supplies	Utilities
Payroll Processing	Waste Management
Packaging	Courier
Factory Consumables	Equipment Rental / Leasing
Fleet Management	Janitorial Supplies
Food Services	Merchant Card Fees
Information Technology	Printing
Laboratory Supplies	Temporary Labor

Why we are different

- We are paid entirely on a contingent fee basis, based on actual, realized savings audited over 24 months. No savings, no fee.
- The time commitment required by our clients is minimal – typically 5 hours total.
- Clients have full control over the process, approving which vendors are included in the process and only implementing changes they are happy with.
- Other firms specialize in one or a handful of expense categories, while we are able to cover over 30 SG&A and indirect spend categories to make a significant difference to our clients' bottom line.
- Many firms offer similar services as an ancillary service offering to their core expertise. Our analysts are industry veterans with decades of experience in their expense categories. This is all they do.
- Other firms often focus on historical cost recovery, while our focus is on realizing cost savings on a prospective basis that will pay dividends for our clients for years to come.

For more information, please contact: Marcus Wagner, 713-895-9394 or mwagner@cfw-cpa.com.